

GE
Energy Financial Services

New Market Realities

Jonathan Stark
Managing Director
Power and Renewable Energy

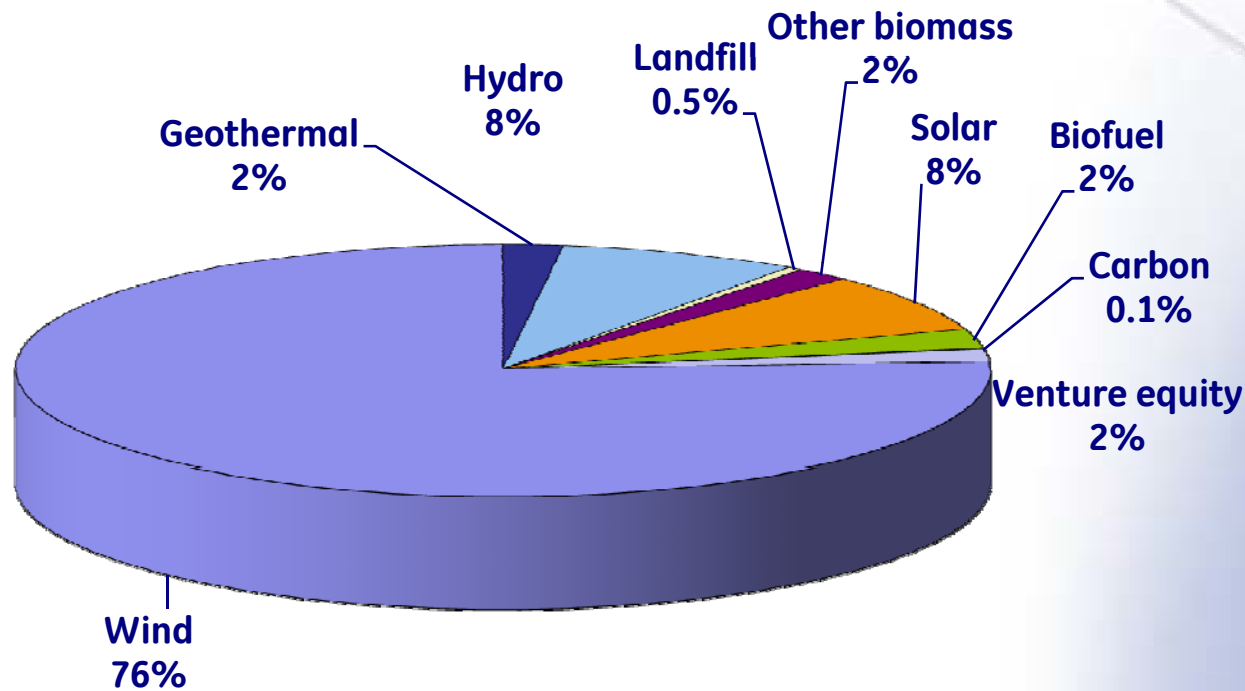
IPPNY Conference
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imagination at work



GE Energy Financial Services: Leading renewable energy investor

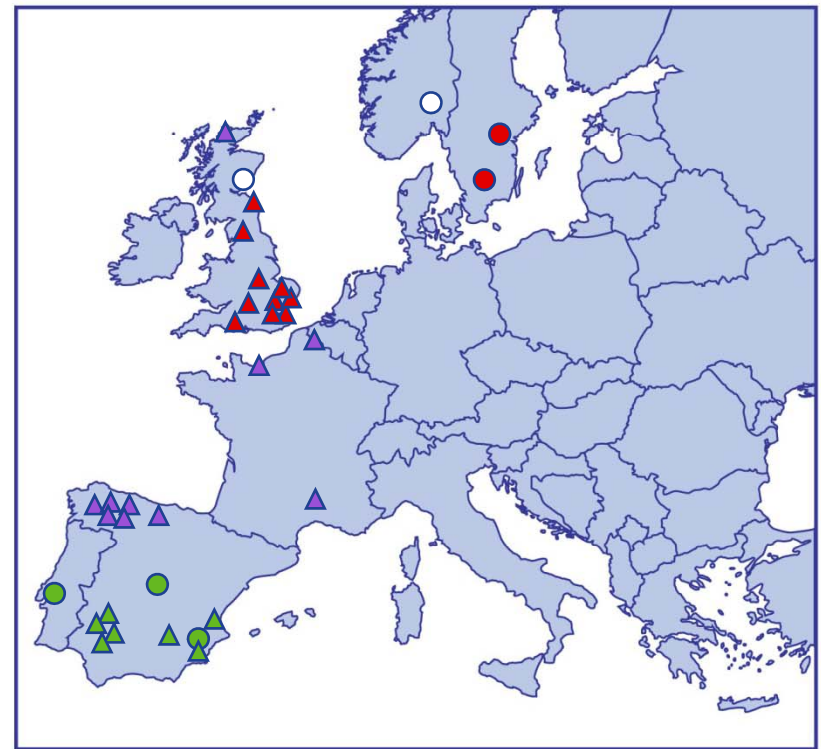
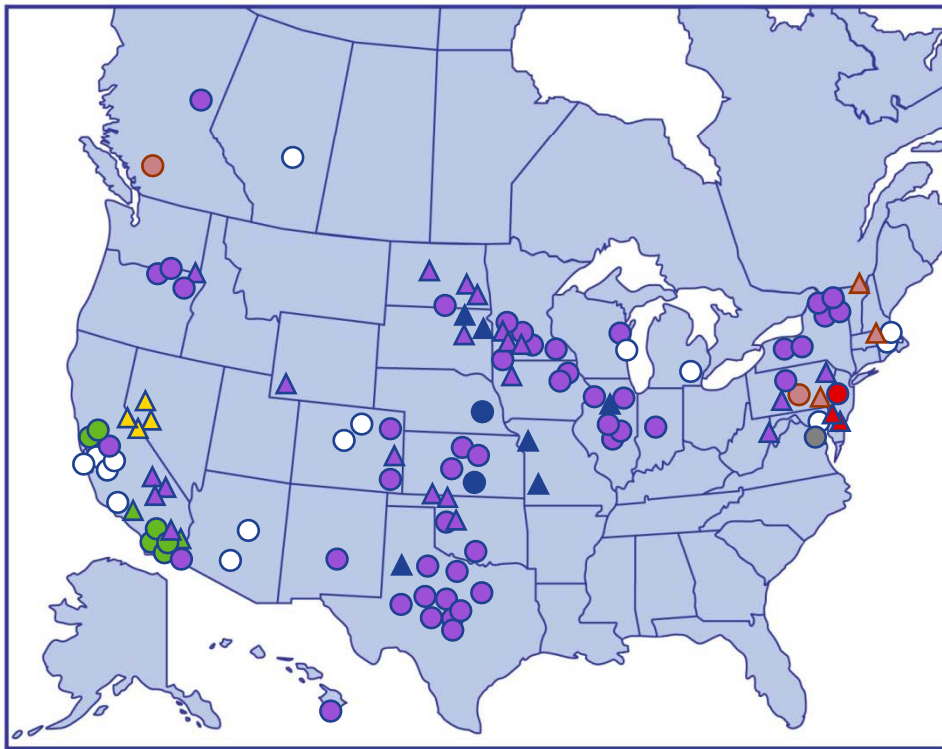


6,000 MW in wind generation

Note: Share %'s based upon investment amount












GE EFS Renewables Portfolio

(February 2010)



Equity*	Debt	Technology	Equity*	Debt	Technology	Not Shown	
● (Purple)	▲ (Purple)	Wind	● (Yellow)	▲ (Yellow)	Geothermal	○ (White)	● (Red)
● (Dark Blue)	▲ (Dark Blue)	Biofuels	● (Red)	▲ (Red)	Biomass & LFG	▲ (Yellow)	● (Brown)
● (Green)	▲ (Green)	Solar	● (Grey)	▲ (Grey)	Carbon	○ (White)	○ (White)
● (Brown)	▲ (Brown)	Hydro	○ (White)	▲ (White)	Venture capital	○ (White)	

Select recent wind investments

<p>Equity</p>  <p>Competitive Power Ventures, Inc.</p> <p>152-MW CPV Keenan wind farm in Oklahoma</p> 	<p>Equity</p>  <p>First phase of 300-MW wind farm in Canada, largest wind farm in BC</p> 	<p>Equity</p>  <p>845-MW Shepherds Flat wind farm in Oregon, will be largest wind farm globally</p> 
<p>Equity</p>  <p>Horizon Wind Energy An EDP Renewables Company</p> <p>Partnered on projects totaling 1,300 MW across USA</p> 	<p>Equity</p>  <p>180 MW wind farm straddling border between North and South Dakota</p> 	<p>Venture Capital</p> <p>Southwest Windpower Renewable Energy Made Simple</p> <p>World's largest producer of small wind generators for residential and commercial use</p> 

GE Energy Financial Services: Flexible project equity alternatives

Tax equity ... more options given new government incentives

Preferred equity ... minimize common equity and keep control

Common equity ... stretch checkbook and/or deconsolidate debt

Leasing ... complexity

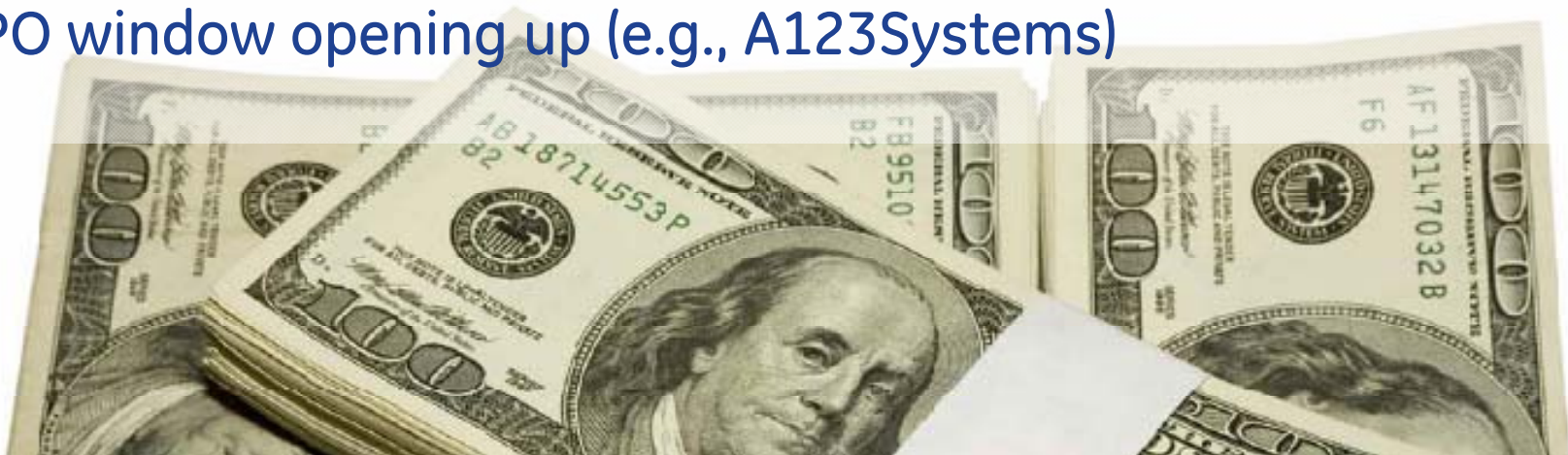
Partnership flip ... efficient use of incentives, flexible

Focus on Large Deals



Renewable financing/investment trends

- More liquidity, longer tenors, lower pricing
- Treasury paid \$3.25B of grants so far...558 projects in 45 states, 87% went to 61 wind projects
- Tax equity scarce...Treasury grants driving shift to project-level debt
- DOE loan guarantees moving forward for a few projects
- Large pipeline of wind deals...growing solar pipeline but few deals closing
- IPO window opening up (e.g., A123Systems)

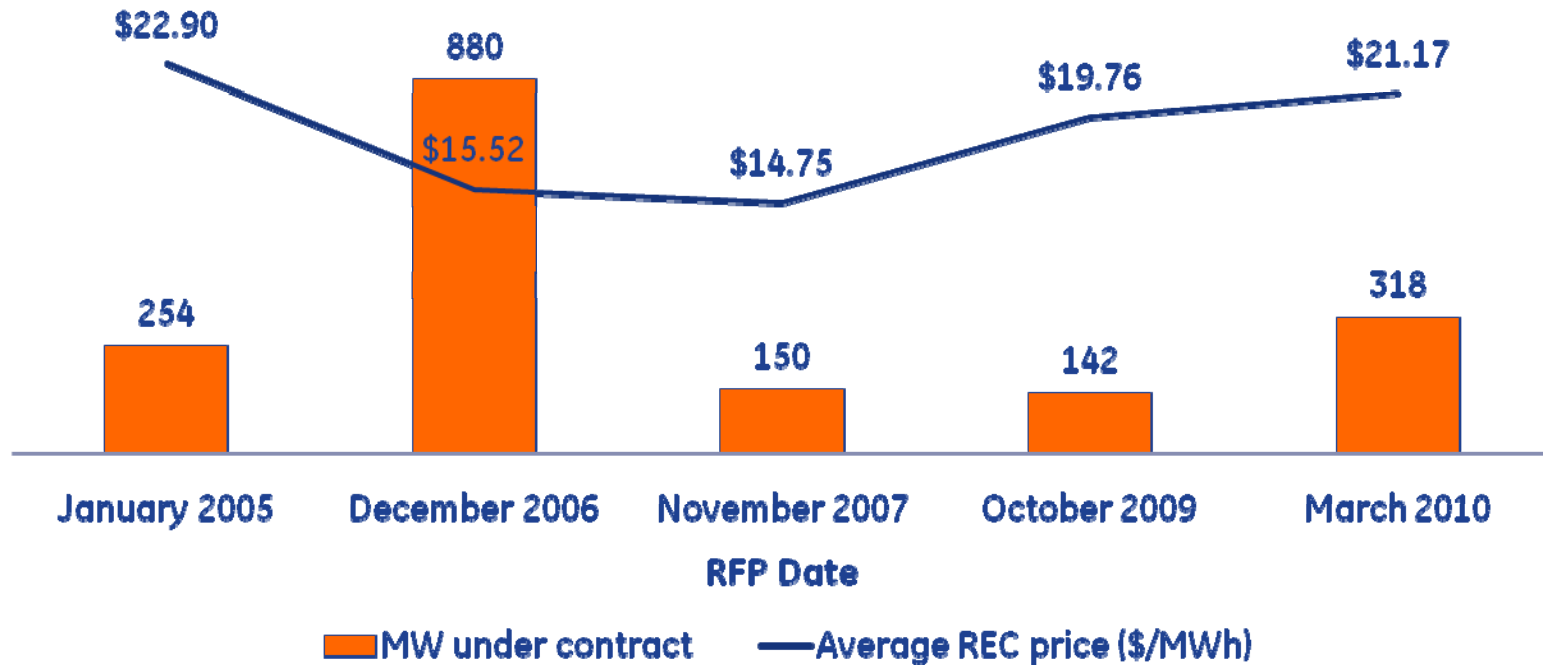


What's driving renewable opportunities?

- Low gas prices, soft demand limit PPA availability
- RPS drives PPA available
- Project costs down, delivery times shorter
- Utility scale solar
- Transmission constraints causing curtailments
- Offshore wind accelerating
- Global competition on rise
- Move to larger turbines



NYSERDA Renewable RFPs



Progress to date

- ✓ 1120 MW operating + 44 MW under construction
- ✓ 26 of 28 main tier projects are in-state
- ✓ Procurements met 62% of 2009 main tier target, 29% of 2013 target

Reaching New York RPS

- January 2010 PSC Order raised RPS target to 30% by 2015
 - 9,668GWh per annum
 - 7,000 GWh of additional capacity required
- Requires ~800MW of 100% available capacity
 - Equivalent to 2,650 MW of wind power
- Build out in New York limited
 - Availability of long term contracts for electricity
 - Extension of Federal program

Contact:

Jonathan Stark

Managing Director, Power and Renewable Energy

GE

Energy Financial Services

800 Long Ridge Road

Stamford, CT 06927

Phone: (203) 961-2469

Email: jonathan.stark@ge.com

www.geenergyfinancialservices.com

